

## Job Reference BAM210- Sales Executive

### What We're Looking For:

**Post:** Sales Executive

**Salary:** £20k basic, increased to £22k after a successful 3 month probation (OTE £28k including company bonus)

**Reporting To:** Director

**Hours:** 40 hours per week (Mon-Fri | 9am-5.30pm)

**Location:** 26 Cambray Place, Cheltenham, GL50 1JN

**Duration:** Permanent

We have an exciting opportunity for an experienced and talented Sales Executive to join our growing team. Passionate, driven and inspirational, the successful candidate will be a highly effective motivator with a proven track record of delivering results within a b2b sales environment.

Responsible for generating a consistent stream of local media sales through our portfolio of media accounts, focusing purely on selling all opportunities within the portfolio and building local client relationships.

This is a unique opportunity for an ambitious individual looking to apply their skills and experience to make a real difference within a dynamic and energetic environment; voted Best Place to Work in the whole of Gloucestershire last year in the local business awards and 4th Best SME to work for in the National Great Place To Work Awards 2014

### Role Requirements:

To be considered for the role candidates must be able to demonstrate:

- Extensive track record of delivering results within a commercial or sales role
- Significant experience working with portfolio selling
- Excellent communication skills (verbal and written)
- Excellent relationship management skills along with a passion for delivering high quality customer service
- Knowledge or experience within the student market is highly desirable but not essential

### How To Apply:

If you feel you have what it takes to succeed in the above role please send across your CV and covering letter to Tim Bodenham at [tim@bamuk.com](mailto:tim@bamuk.com) quoting Job Reference BAM210. Alternatively call us on 0845 1300 667. **Closing date for applications – when the role is successfully filled. No Agency Contact Please.**